

Message Text

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PAGE 01 NATO 05246 131959Z
ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-04 INR-07 L-03 ACDA-10
NSAE-00 PA-02 SS-15 PRS-01 SP-02 USIA-15 TRSE-00
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FM USMISSION NATO
TO SECSTATE WASHDC 4172
SECDEF WASHDC

UNCLAS NATO 05246

E.O. 11652: N/A
TAGS: MARR NATO
SUBJECT: NICSMA COMPLAINTS OF US GOVERNMENT CONSTRAINTS
ON NICS TARE CONTRACT
REF: STATE 282559, 172040Z NOV 76

1. WE HAVE RECEIVED TWO LETTERS FROM ADM BOYES, DEPUTY
DIRECTOR GENERAL OF THE NATO INTEGRATED COMMUNICATIONS
SYSTEM MANAGEMENT AGENCY (NICSMA) CONCERNING THE SUBJECT
CONTRACT. THEY ARE QUOTED BELOW:

A. BEGIN TEXT:

COB/5035/190(77)284, 8 JUNE 1977, SUBJECT: NICS TARE
PROJECT.

1. LITTON DATA SYSTEMS HAVE INFORMED US THAT AS OF
5TH MAY 1977, THEY ARE REQUIRED BY THE DEFENSE CONTRACT
ADMINISTRATION SERVICES TO INCLUDE A 7 PCT INCREASE IN
ALL NEW NICS TARE WORK, TO COVER FOREIGN MILITARY SALES
SUPPORT. THE EFFECT OF THIS DECISION IS ALREADY
APPARENT IN THE PRICING OF THE TRAINING TARE AND THE
INITIAL LIST OF SPARES BEING PROCURED FOR THE CENTRAL
MAINTENANCE AND REPAIR DEPOT.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 NATO 05246 131959Z

2. TO ASSIST US IN OUR NEGOTIATIONS WITH THE COMPANY,
IT WOULD BE APPRECIATED IF YOU WOULD CONFIRM THAT THIS
IS OFFICIAL GOVERNMENT POLICY SINCE IT APPEARS TO BE
AT VARIANCE WITH THE STANDARD NATO INFRASTRUCTURE PRO-
CEDURES AND COULD RAISE IMPORTANT QUESTIONS OF POLICY
VIS-A-VIS NATO NATIONS. /S/ BOYES

END TEXT.

B. BEGIN TEXT:

COB/5035/180(77)282, 9 JUNE 1977.

1. RECENT INFORMATION RECEIVED FROM LITTON DATA SYSTEMS DIVISION INDICATES THAT THE US STATE DEPARTMENT MAY NOW REQUIRE AN AGREEMENT BETWEEN NICSMA AND THEMSELVES IN RELATION TO THE PROVISION OF FIELD SUPPORT, MAINTENANCE AND TRAINING ASPECTS OF THE TARE CONTRACT. THIS AGREEMENT WOULD BE IN ADDITION TO THE EXPORT LICENSE CURRENTLY BEING OBTAINED.

2. YOU ARE INVITED TO STATE THE US GOVERNMENT'S POSITION REGARDING THIS MATTER AND CONFIRM THAT THE REQUIREMENT TO ENTER INTO AN AGREEMENT WITH THE STATE DEPARTMENT FOR THIS TYPE OF ACTIVITY IS NOT APPLICABLE TO NATO PROCUREMENTS IN GENERAL AND THE NICS IN PARTICULAR. /S/ BOYES

END TEXT.

2. REFTEL, SUBPARA 6.A., PROVIDED PRELIMINARY COMMENTS ON THE OVERSEAS SERVICE CHARGE PROBLEM. THAT INFORMATION WAS TRANSMITTED TO NICSMA, BUT WE HAVE NO RECORD OF RECEIPT OF FURTHER ADVICE.

3. DEPARTMENT REQUIREMENTS CONCERNING FIELD SUPPORT, UNCLASSIFIED

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PAGE 03 NATO 05246 131959Z

MAINTENANCE, AND TRAINING HAVE NOT PREVIOUSLY ARISEN TO OUR KNOWLEDGE.

4. REQUEST GUIDANCE FOR REPLY TO NICSMA. STREATOR

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Message Attributes

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Sent Date: 13-Jun-1977 12:00:00 am
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
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